The Certificate IV in Life Insurance (FNS41512) is for those who already work or want to work in the life insurance industry.

The Underwriting stream has been developed for underwriting job roles and includes an introduction to legislation, life insurance products and services, risk, claims and the skills to work well with clients. For more information please visit our website.

www.kaplanprofessional.edu.au
The Underwriting stream focuses on risk, underwriting complex medical risk, underwriting complex non-medical risks and on the use of specialist terminology.

LEARNING OUTCOMES

› Apply with legislation, regulation and workplace procedures to underwriting roles
› Identify life insurance products and services and who they are suitable for
› Understand the concepts of life risk, underwriting and claims assessment
› Understand the process of underwriting complex medical risks
› Understand the process of underwriting complex non-medical risks
› Seek assistance with complex specialist and medical terminology as needed
› Respond to client enquiries with client relationship management skills
› Present a positive perception and adapt to a diversity of clients
› Use client feedback to participate in continuous improvement processes
› Understand the dispute resolution process and complaint management skills

TOPICS COVERED

Topic 1: Life insurance and the financial services industry
Topic 2: Life insurance products and services
Topic 3: Work well with clients
Topic 4: Life insurance risk
Topic 5: Life insurance underwriting
Topic 6: Life insurance advanced underwriting
Topic 7: Life insurance claims

Enrolment Date
Start anytime.

Entry Requirements
There are no entry requirements for this course.

Exemptions
Exemptions may be granted on the basis of previous study and/or experience.

Duration
12 weeks. Students are given a maximum time of 12 months to complete the qualification from their initial enrolment date.

Delivery
Online: self-study access to a virtual classroom

Assessment
One (1) exam and one (1) assignment.

Fees
For an updated schedule of fees please visit our website.

“Kaplan are a well-respected education provider. The course structure gave me the flexibility to study around my work commitments. Studying with Kaplan has allowed me to progress into higher positions. The knowledge I have gained through studying with Kaplan has been of great assistance in the workplace.”

Thomas Flint

Contact us on 1300 662 203 or via email at mail@kaplan.edu.au or alternatively speak to your Business Development Manager.

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