DFP2 Insurance and Risk Protection
Subject outline

Subject overview

Insurance and Risk Protection (DFP2) is the second of three core subjects in the (FNS50615) Diploma of Financial Planning.

This subject introduces students to the concepts of personal risk management as they apply to retail clients and considers the participants, products and regulation within the insurance industry. The principles underpinning policy documentation, underwriting, risk appraisal and pricing are also covered, as are approaches to designing client recommendations using insurance products.

Upon successful completion of the subject, students will meet the education requirements of ASIC Regulatory Guide 146 (RG 146) for providing personal advice in Life Insurance.

At the successful completion of Financial Planning Fundamentals (DFP1), Insurance and Risk Protection (DFP2), and Superannuation and Retirement Planning (DFP3), the (FNS50615) Diploma of Financial Planning will be awarded.

Learning outcomes

On successful completion of the Insurance and Risk Protection subject, students should be able to:

• Understand the principles of general insurance and the products used to manage different types of risk.
• Explain the importance of life insurance, including benefits, purpose and tax implications of life insurance products.
• Describe the regulatory control of financial services industry within Australia, including the main features of the Corporations Act as it relates to providers of financial services and financial product advice.
• Identify the role of the underwriter in financial planning and describe common strategies employed to provide solutions for risk insurance assessment issues.
• Identify roles and responsibilities in working with clients to meet their risk and insurance requirements.
• Design a risk protection strategy to meet clients’ needs and objectives.

Topics

Topic 1: General Insurance
Topic 2: Life Insurance
Topic 3: Regulation of the life insurance industry
Topic 4: Underwriting and risk appraisal
Topic 5: Designing recommendations using insurance products
Units of competency

<table>
<thead>
<tr>
<th>Subject</th>
<th>Code</th>
<th>Title</th>
<th>Core or Elective</th>
<th>Topic</th>
<th>Type of Assessment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Insurance and Risk Protection</td>
<td>FNSASICX503</td>
<td>Provide advice in life insurance</td>
<td>Elective</td>
<td>Topic 1 – 3 and 5</td>
<td>Exam and Assignment</td>
</tr>
<tr>
<td></td>
<td>FNSIAD501</td>
<td>Provide appropriate services, advice and products to clients</td>
<td>Elective</td>
<td>Topic 1 – 3 and 5</td>
<td>Exam and Assignment</td>
</tr>
<tr>
<td></td>
<td>FNSINC501</td>
<td>Conduct product research to support recommendations</td>
<td>Elective</td>
<td>Topic 5</td>
<td>Exam and Assignment</td>
</tr>
<tr>
<td></td>
<td>FNSCUS505</td>
<td>Determine client requirements and expectations</td>
<td>Elective</td>
<td>Topic 2, 3 and 5</td>
<td>Exam and Assignment</td>
</tr>
<tr>
<td></td>
<td>FNSCUS506</td>
<td>Record and implement client instructions</td>
<td>Elective</td>
<td>Topic 1 – 5</td>
<td>Exam and Assignment</td>
</tr>
<tr>
<td></td>
<td>FNSASIC305</td>
<td>Provide Tier 2 personal advice in general insurance</td>
<td>Elective</td>
<td>Topic 1, 3 and 5</td>
<td>Exam and Assignment</td>
</tr>
</tbody>
</table>

The above 6 units of competency are awarded for the successful completion of Insurance and Risk Protection; 6 electives. These units of competency form part of the (FNS50615) Diploma of Financial Planning.

Note: The assessment is listed by unit of competency, above. The assessments within the subject are combined covering multiple units of competency. Refer to ‘Assessment tasks’ for further information.

Subject entry requirements

There are no entry requirements.

Required pathway

Insurance and Risk Protection is the second subject of the Financial Planner Level 1 program.

Students must complete the Financial Planner Level 1 subjects in sequential order.

Subject duration

Students have a total of 12 weeks to complete the learning and assessment requirements for the subject DFP2 Insurance and Risk Protection, from their initial enrolment date.

The subject has hardcopy notes and is delivered online.

An additional four weeks is available if required to resubmit an assignment or resit an exam.
Delivery mode

This subject is delivered online.

Kaplan’s online learning portal, KapLearn, enables the provision of innovative, interactive learning resources and support. KapLearn can be accessed anywhere, at any time, using a computer or mobile device that has internet access. Students are also provided with hard copy subject notes for their reference.

KapLearn is the access point for subject notes, supplementary learning material, practice activities and assessments. KapLearn is also the access point for ongoing support. The ‘Ask your tutor’ forum provides continuous technical support from subject matter experts.

Assessment tasks

The assessment tasks for this subject are listed, below. Units of competency are co-assessed by topic within the subjects as follows. The units of competency are co-assessed, as listed earlier in ‘Units of competency’.

<table>
<thead>
<tr>
<th>Subject</th>
<th>Topic</th>
<th>Assessment</th>
<th>Assessment Detail</th>
</tr>
</thead>
<tbody>
<tr>
<td>Insurance and Risk Protection</td>
<td>Topics 1-5</td>
<td>1 Exam</td>
<td>Supervised, open book multiple choice examination.</td>
</tr>
<tr>
<td></td>
<td>Topics 1-5</td>
<td>1 Assignment</td>
<td>The preparation of a series of product and strategy recommendations for a given case study (real life client scenario).</td>
</tr>
</tbody>
</table>

Students may attempt the exam and/or submit their assignment at any time, if they believe they are adequately prepared. Students will receive personal reminder emails as they approach their assessment deadlines.

Students who complete the subject will receive a statement of attainment.

Exemptions

Students may be able to obtain an exemption for a Kaplan award subject based on their previous study and/or work experience. To do this, they must submit evidence that demonstrates they have already met the requirements of the subject through these other means.

Evidence can take many forms, such as information about approved study, information about work experience, certificates, transcripts or other credentials.

Kaplan’s exemption policy and the request pro forma are available at: [www.kaplanprofessional.edu.au](http://www.kaplanprofessional.edu.au).

Fees

An updated schedule of fees is available at the Kaplan Professional website: [www.kaplanprofessional.edu.au](http://www.kaplanprofessional.edu.au).

Student policies

Students who enrol in a Kaplan subject are bound by our published policies, including the policy that sets out our rules for assessment. Students can review these policies before they enrol by going to the Kaplan website: [www.kaplanprofessional.edu.au](http://www.kaplanprofessional.edu.au). The policies also assist students when their study program does not go as planned and they need extra support.