



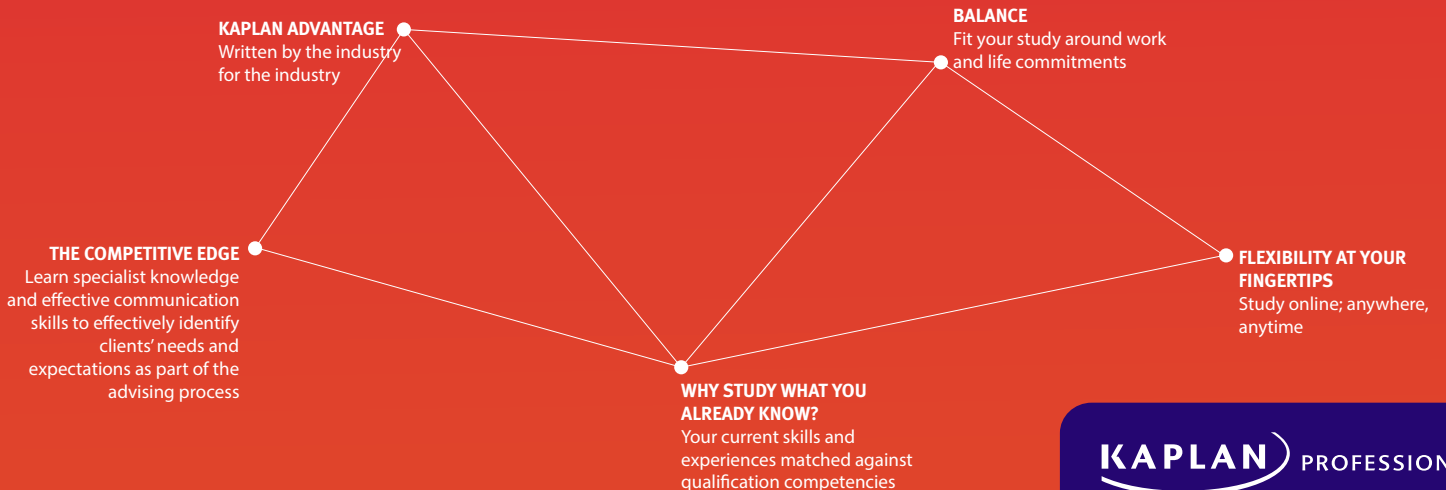
Learn, to lead.

Certificate IV in Life Insurance Underwriting Stream (FNS41515)

The Certificate IV in Life Insurance (FNS41515) is for those who already work, or want to work, in the life insurance industry.

The Underwriting stream has been developed for underwriting job roles and includes an introduction to legislation, life insurance products and services, risk, claims, and the skills to work well with clients.

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The Underwriting stream focuses on risk, underwriting complex medical risk, underwriting complex non-medical risks, and on the use of specialist terminology.

LEARNING OUTCOMES

- › Apply with legislation, regulation and procedures to a life underwriting job role
- › Identify life insurance products and services, and who they are suitable for
- › Understand the concepts of life risk and underwriting
- › Respond to client enquiries with client relationship management skills
- › Present a positive perception and adapt to a diversity of clients
- › Use client feedback to participate in continuous improvement processes
- › Understand the dispute resolution process and complaint management skills
- › Explain the process of underwriting complex medical risks
- › Understand the process of underwriting complex non-medical risks
- › Describe the concepts of claims assessment and its relationship to underwriting
- › Seek assistance with complex specialist and medical terminology as needed

TOPICS COVERED

Topic 1: Life insurance and the financial services industry

Topic 2: Life insurance products and services

Topic 3: Work well with clients

Topic 4: Life insurance risk

Topic 5: Life insurance underwriting

Topic 6: Life insurance advanced underwriting

Topic 7: Life insurance claims

Enrolment Date

Start anytime.

Entry Requirements

There are no entry requirements for this course.

Exemption

Exemptions may be granted on the basis of previous study and/or experience.

Duration

26 weeks from activation date.

Delivery

Online: self-study access to a virtual classroom

Assessment

One (1) assignment and one (1) multiple-choice exam.

Completion

The Certificate IV in Life Insurance (FNS41515) will be awarded on successful completion.

Fees

For an updated schedule of fees, please visit our website.

"Kaplan are a well-respected education provider. The course structure gave me the flexibility to study around my work commitments. Studying with Kaplan has allowed me to progress into higher positions. The knowledge I have gained through studying with Kaplan has been of great assistance in the workplace."

Thomas Flint

Correct at time of printing. Please refer to our website for more information.
kp.edu.au/lunderwriting



Contact us on 1300 662 203 or via email at mail@kaplan.edu.au or alternatively speak to your Business Development Manager.

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