Kaplan’s Real Estate Licensing Program allows an individual to gain the skills and knowledge required to become a licensed real estate agent. A licence holder can operate their own agency, work as an employed licensee or receive greater credibility in a sales or property management role. For more information please visit our website.

www.kaplanprofessional.edu.au
Kaplan’s Real Estate Licensing Program meets the legislative education requirements to obtain a Real Estate Licence in your State or Territory.

WHO SHOULD ENROL?

› Property managers or sales agents already in the industry wanting to further their knowledge and obtain their Real Estate Licence
› Individuals wanting to open their own real estate agency

A COMPETITIVE EDGE

The program focuses on applied real estate expertise as well as legislative requirements. Successful completion of the program provides individuals with the skills and knowledge to open their own agency or further their career in the competitive real estate industry.

FLEXIBLE STUDY

Our licensing program is delivered online through our flexible and practical eLearning centre so individuals can study anywhere, anytime at a pace that suits.

Enrolment Date
Start anytime.

Entry Requirements
Completion of Certificate of Registration or Representative Program.

Delivery
Online: self-study access to a virtual classroom.

Duration
Students are given 12 months to complete the program.

Assessment
Assessment for this program may include, but is not limited to:
› Multiple-choice
› Short answer questions
› Case studies
› Project work
› Completion of forms
› Video submission

Completion
NSW, SA, TAS, VIC, WA: Students will be awarded with a qualification and academic transcript with the competencies in the program for their State or Territory.
ACT, QLD: Students will be awarded with a statement of attainment with the competencies in the program for their State or Territory.

ONGOING STUDY SUPPORT

Our learning resources are developed by leading industry practitioners who will provide study support.

RECOGNITION OF PRIOR LEARNING

Individuals may be able to shorten the length of study by applying for Recognition of Prior Learning (RPL). RPL reviews existing skills acquired through work, life and other training, and matches them against the competencies required to complete the program.

“Kaplan provided the quickest most cost effective way for me to get my licence. The trainers had a great deal of industry experience and I found the course materials relevant and interesting.”

Wayne Hocking, Heron Johns First National
Our reputation is built on the quality of our programs, the flexibility of delivery options and our rigour of approach to assessment and industry education standards.

Kaplan Professional offers vocational and postgraduate education, providing pathways from certificate level all the way to masters degrees.

At Kaplan we believe in a global vision by supporting and building an environment of success through our core values of: integrity, knowledge, support, opportunity and results.

We focus on creating long-term training and education partnerships with individuals and organisations. Our learning solutions range from ASIC compliance programs to professional qualifications and CPD.

**AT KAPLAN WE SPECIALISE IN:**
- Financial Planning
- Applied Finance
- Real Estate
- SMSF
- Advanced SMSF
- Insurance
- TASA
- Credit Management
- Finance & Mortgage Broking
- Leadership & Management
- WorkReady
- Continuous Professional Development

**OUR HISTORY**

- **1966** Founded the Securities Institute of Australia (SIA).
- **1990** Introduced the Graduate Diploma of Applied Finance and Investment targeting industry participants.
- **1999** Introduced Master of Applied Finance, a revolutionary degree and the first industry specific provider in Australia.
- **2005** Securities Institute of Australia merges with the Australian Institute of Banking and Finance to become the Financial Services Institute of Australasia (FINSIA).
- **2006** Kaplan enters the Australian market and acquires highly successful and established vocational education business, Tribeca.
- **2007** Kaplan acquires the education division of FINSIA.
- **2009** Kaplan merges with FINSIA.
- **Present** Today we build on the tradition of quality education designed specifically for the industry and harness the global reach of Kaplan.
Kaplan Professional is one of the leading providers of professional education and training in Australia, servicing over 50,000 advisers, responsible managers, lenders and customer service staff annually.