Learn, to lead.

Tier 1 General Insurance - Personal Advice

Tier 1 General Insurance (personal sickness and accident insurance) is developed for corporate clients who require their employees with Tier 2 to become Tier 1 accredited for General Insurance.

This subject meets the education requirements of ASIC Regulatory Guide 146 (RG 146) for providing general and personal advice with Tier 1 General Insurance products and services.

kaplanprofessional.edu.au

KAPLAN ADVANTAGE
Written by the industry for the industry

BALANCE
Fit your study around work and life commitments

THE COMPETITIVE EDGE
Learn specialist knowledge and effective communication skills to effectively identify clients' needs and expectations as part of the process

FLEXIBILITY AT YOUR FINGERTIPS
Study online; anywhere, anytime

WHY STUDY WHAT YOU ALREADY KNOW?
Your current skills and experiences matched against qualification competencies

KAPLAN PROFESSIONAL

Tier 1 General Insurance is for individuals with Tier 2 General Insurance looking to become Tier 1 accredited for General Insurance.

LEARNING OUTCOMES

- Understand the finance industry and the role and responsibilities of a Tier 1 adviser
- Understand the features and risks of personal sickness and accident insurance
- Determine when a client needs general advice or personal advice
- Apply appropriate communication skills to build relationships with clients
- Understand the skills required for Tier 1 personal advice for personal sickness and accident insurance

Individuals can elect to complete:

1. General Advice only; or
2. Personal Advice (comprising General Advice)

SUBJECTS

General Advice

Topic 1: Tier 1 general advice: the financial services industry

Topic 2: Tier 1 general advice: general insurance products

Topic 3: Tier 1 general advice: work well with clients

Topic 4: Tier 1 general advice: managing disputes

Personal Advice

Topic 1: Tier 1 personal advice – the financial services industry

Topic 2: Tier 1 personal advice – general insurance products

Topic 3: Tier 1 personal advice – work well with clients

Topic 4: Tier 1 personal advice – managing disputes

Topic 5: Tier 1 personal advice – adviser skills

"My study with Kaplan has given me the confidence to work in the financial services industry."

Blair Yi

Enrolment Date

Start anytime.

Entry Requirements

There are no entry requirements. However, it is recommended that individuals complete Tier 2 General Insurance General Advice for underpinning knowledge. It is also recommended that individuals are working in the insurance industry.

Exemptions

Exemptions may be granted on the basis of previous study and/or experience.

Duration

12 weeks from activation date.

Delivery

Online: self-study access to a virtual classroom.

Assessment

One (1) assignment and one (1) multiple-choice exam. The assignment is only completed for the Personal Advice option.

Completion

A Statement of Attainment will be awarded on successful completion.

Fees

For an updated schedule of fees, please visit our website.

Celebrating 15 years

OnTrack

Knowledge is power

Correct at time of printing. Please refer to our website for more information.
kp.edu.au/rg146gi

Contact us on **1300 662 203** or via email at **mail@kaplan.edu.au** or alternatively speak to your Business Development Manager.